LANE SHOULD EMPHASIZE...

- Health care training based on emerging needs and demands for employees.
- Increasing tuition on high demand/high employment costly offerings (e.g., those that are not currently covered by tuition).
- Becoming a trade school or pre-professional college.
- Profitability.
- Direct instruction (versus non-instructional areas).
- Sustainability.
- High tuition <u>plus</u> high financial aid.
- Programs that are unique in the community.
- If tuition is raised, increase it \$8 for professional technical offerings and \$2 for transfer offerings (rather than \$10 for professional technical offerings). This will help keep programs that are unique in the community plus will make LDC offerings even more profitable.
- Seeking industry support for the programs that serve their workforce needs.

Additional items to consider:

- Create fiscal stability
- Provide highest quality post-secondary educational experience at a reasonable cost
- Maintaining core value of being accessible to the community
- Continue supporting the philosophy of "life-long learning"
- Lane's top ten goals:
 - Placing students and their learning at the heart of what we do
 - Service and connection to the community
 - o Clear, ongoing, consistent communication internally and externally
 - o A fiscally healthy organization that supports the college mission
 - o An effective shared governance system
 - Positive relations with employee groups
 - A college community that is welcoming and creates a culture of achievement for all students
 - o A functioning organizational design that supports learning
 - Bond construction completion
 - o A productive working relationship with the board
- Trends indicate an aging population (greater demand for "life-long learning")
- Costs will continue to rise and less revenue anticipated from the State (continual pressure to balance the budget). Try to make future fiscal issues as variable as possible (shared responsibility)
- As the cost of a college degree continues to rise, community colleges will face ever-increasing demands as the student population increases.
- Technical skill prerequisites will continue at a premium as more high tech jobs are created.